



供应链服务合作协议与收费标准

Supply Chain Service

Cooperation Agreement & Fee Schedule

服务提供方 (Service Provider): Flyman

首席顾问 (Chief Consultant): Jerry Chan

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中山市弗莱曼照明有限公司
Zhongshan Flyman Lighting CO.,LTD
www.flyman.cc

一、服务定义与范围

Service Definitions & Scope

服务项目 (Service)	详细说明 (Description)
1. 验厂服务 (Factory Audit)	中文：实地评估工厂合法性、生产能力、质量控制体系（ISO 认证）、研发能力及工作环境，防止贸易风险，确保供应商具备履行订单的实力。英文：On-site assessment of factory legitimacy, production capacity, Quality Management Systems (e.g., ISO), R&D capabilities, and social compliance to mitigate trade risks and ensure supplier reliability.
2. 质量检验 (Product Inspection)	中文：按照 AQL 采样标准，对产品外观、功能测试、包装标识及安全参数进行严格检查，提供详细的图文检验报告(DPI 或 FRI)。英文：Conduct rigorous inspections based on AQL sampling standards, covering appearance, functionality, packaging, and safety parameters. Detailed photographic reports (DPI or FRI) provided.
3. 监装服务 (Container Loading Supervision)	中文：现场监督货物装柜全过程，核对品名及箱数，检查集装箱状况，确保装载方式科学，货物无损坏或缺失。英文：Supervise the entire loading process, verifying product types and quantities, checking container conditions, and ensuring secure loading to prevent damage or shortage.
4. 订单跟进 (Order Management)	中文：全程跟踪订单进度，协调原材料采购、生产排期及成品入库，定期向买家汇报进度，确保准时交付。英文：End-to-end monitoring of order status, coordinating raw material sourcing, production schedules, and warehousing. Regular status updates to ensure on-time delivery.
5. 采购代办 (Procurement Agency)	中文：依托中山古镇灯饰供应链，协助寻找优质供应商、价格谈判、样品确认及多供应商货物集中出口服务。英文：Leveraging the Zhongshan lighting supply chain to find premium suppliers, conduct price negotiations, manage samples, and handle multi-supplier cargo consolidation.
6. 样品服务 (Sample Service)	中文：样品对接、核对、拍照、测试、代寄国际快递，提供样品跟踪与签收确认。英文：Sample coordination, verification, photo, testing, international shipping on behalf; provide tracking and delivery confirmation.
7. 供应链咨询 (Supply Chain Consultancy)	中文：供应商开发、成本优化、交付风险评估、合规辅导、出口流程指导。英文：Supplier development, cost optimization, delivery risk assessment, compliance guidance and export process consulting.

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二、收费标准
Standard Fee Schedule

项目 (Items)	资费标准 (Fee Rate)	备注 (Remarks)
验厂 / 质检 (Audit/Inspection)	USD \$150 - \$250 / 人天 (Man-day)	中文: 包含中山 / 古镇内交通, 偏远地区需额外差旅费英文: Includes local travel within Zhongshan/Guzhen; extra travel expenses for remote areas
质量检验 (单次) (Single Inspection)	USD \$100 - \$200 / 次 (Time)	中文: 同地多单可协商优惠英文: Discount negotiable for multiple orders at the same site
监装服务 (Loading Supervision)	USD \$100-200 / 柜 (Container)	中文: 同地多柜可协商优惠价英文: Discount for multiple containers at the same site
月度跟单 (Monthly Management)	USD \$800 - \$1500 / 月 (Month)	中文: 按订单数量、SKU 复杂度核定费用英文: Fee determined by order quantity and SKU complexity
采购佣金 (Sourcing Commission)	订单总额 (FOB) 的 3% - 5%	中文: 大额订单比例可议英文: Percentage negotiable for large-value orders
样品服务 (Sample Service)	USD \$30 - \$80 / 次 (Time)	中文: 快递费实报实销英文: Courier fee reimbursed at actual cost
差旅附加费 (Travel Surcharge)	实报实销 (At actual cost)	中文: 异地交通、住宿、餐费实报实销英文: Transportation, accommodation and meals for out-of-town services reimbursed at actual cost
加急服务 (Urgent Service)	标准价 $\times 1.5$	中文: 24 小时内上门服务或出具报告英文: On-site service or report delivery within 24 hours

三、核心协议条款

General Terms & Conditions

1. 诚信与客观 (Integrity & Objectivity)

中文：服务方保证提供真实、中立的现场报告，严禁收受工厂任何形式的回扣或不当利益，违者全额退款并终止服务。英文：Service Provider guarantees independent and objective reporting. Accepting any kickbacks or unauthorized benefits from factories is strictly prohibited; violation will result in full refund and service termination.

2. 保密责任 (Confidentiality)

中文：双方应对涉及本协议的所有业务信息、商业机密、价格及技术资料严格保密，协议终止后保密条款继续有效。英文：Both parties shall maintain strict confidentiality regarding business information, trade secrets, pricing, and technical data involved in this agreement. Confidentiality clause remains in effect after agreement termination.

3. 服务流程 (Service Process)

中文：客户提交申请→确认服务内容与报价→支付费用→执行服务→交付报告→售后支持英文：Client submit request → confirm service & quotation → payment → on-site execution → report delivery → after-service support

4. 付款方式 (Payment Terms)

中文：常规服务需在服务开始前支付 100% 费用；长期合作可按月结算（每月 5 日前结清上月费用）。支持 PayPal、T/T、Payoneer。英文：100% pre-payment required before standard service. Monthly settlement for regular partners (payment before 5th of each month). Accepted: PayPal, T/T, Payoneer.

5. 报告交付 (Report Delivery)

中文：现场服务结束后 24 个工作日内交付 PDF 格式正式报告（含照片、问题清单、判定结果）。英文：Official PDF report (including photos, defect list and judgment result) will be delivered within 24 working hours after the completion of the on-site service.

6. 整改与复检 (Rectification & Re-inspection)

中文：检验不合格可提供整改建议；申请复检按标准检验费的 50% - 80% 收取。英文：Improvement suggestions provided for failed inspection. Re-inspection fee: 50% - 80% of standard inspection fee.

7. 取消与改期 (Cancellation & Rescheduling)

中文: 服务前 24 小时可免费改期 / 取消; 24 小时内取消收取 50% 费用; 已出发 / 已服务不予退款。英文: Free reschedule/cancellation 24 hours before service. 50% charge for cancellation within 24 hours. No refund if dispatched or service completed.

8. 责任限制 (Liability Limitation)

中文: 本服务为第三方客观评估, 不替代买家最终验货; 服务方最高赔偿不超过该单服务收费总额。英文: This service is third-party objective assessment and does not replace buyer's final inspection. Maximum liability is limited to total service fee of the order.

9. 争议解决 (Dispute Resolution)

中文: 如有争议, 双方应友好协商解决; 协商不成, 提交服务所在地仲裁机构仲裁。英文: Any disputes shall be resolved through friendly consultation. If unresolved, they shall be submitted to the arbitration commission at the service provider's location.

10. 有效期与修改 (Validity & Amendment)

中文: 协议长期有效; 价格与条款调整将提前 7 天书面通知。英文: Agreement is valid indefinitely. Price and terms will be updated with 7 days' prior written notice.

四、售后服务与承诺

After-Service & Commitment

1. 中文: 报告疑问 2 小时内响应, 12 小时内给出解释英文: Response to report inquiries within 2 hours, explanation provided within 12 hours
2. 中文: 长期客户提供专属对接人与季度供应链健康报告英文: Dedicated contact person and quarterly supply chain health report for long-term clients
3. 中文: 免费提供 AQL 标准、出口清关、验货流程等基础咨询英文: Free basic consultation on AQL standard, export customs clearance and inspection process